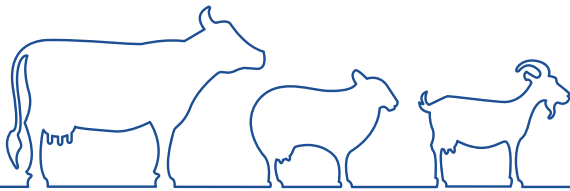


Inhibitor free milk?

For sure!





Our corporation

– Highest quality standards, professionally qualified and customer oriented



Business objective:

The production of high-quality test material for the reliable detection of inhibitors in milk and dairy products

Place of business:

Munich

General Management:

Susanne Nüssel
Dr. Christian Baumgartner

Share-holding organizations:

Bavarian Dairy Association e.V.
(Landesvereinigung der Bayerischen Milchwirtschaft e.V.)
Bavarian Milk Testing Organization e.V.
(Milchprüfung Bayern e.V.)
Dairy Association Baden Württemberg e.V.
(Milchwirtschaftlicher Verein Baden-Württemberg e.V.)

Adress:

AiM – Analytik in Milch
Produktions- und Vertriebs-GmbH
Kaiser-Ludwig-Platz 2, D-80336 München
Phone: +49 89 5307512-0, Fax: +49 89 5307512-2
E-Mail: info@aimbavaria.com, www.aimbavaria.com



AiM GmbH

– The specialists for inhibitor test systems



The structure of the three shareholders in AiM GmbH guarantees a close connection to dairy farming in Southern Germany. Our client base consists of national and international customers, e.g. from Australia, Spain, Korea, Austria and Switzerland, and comprises various control laboratories, dairies and farmers. For us, the focus is on our customers needs. Many years of experience, expertise, promptness, flexibility, friendliness and helpfulness – as well as independent corporate thinking within a team – are all characteristics for us and our staff.

Susanne Nüssel. [General Manager](#)

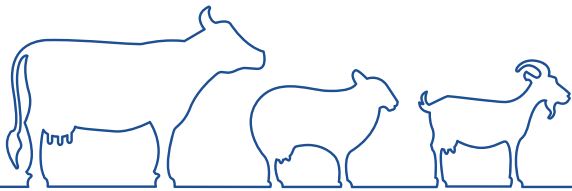


The unvaryingly high product quality that we and the customers demand is guaranteed by an efficient quality assurance system - certified according to DIN EN ISO 9001:2008 by LGA InterCert GmbH - with internal and external quality controls. Furthermore, close cooperation with acknowledged research institutes ensures constant control, optimization and further advancement of the products and the production processes.

Dr. Christian Baumgartner. [General Manager](#)

AiM GmbH has over 35 years of experience in producing and selling inhibitor test systems

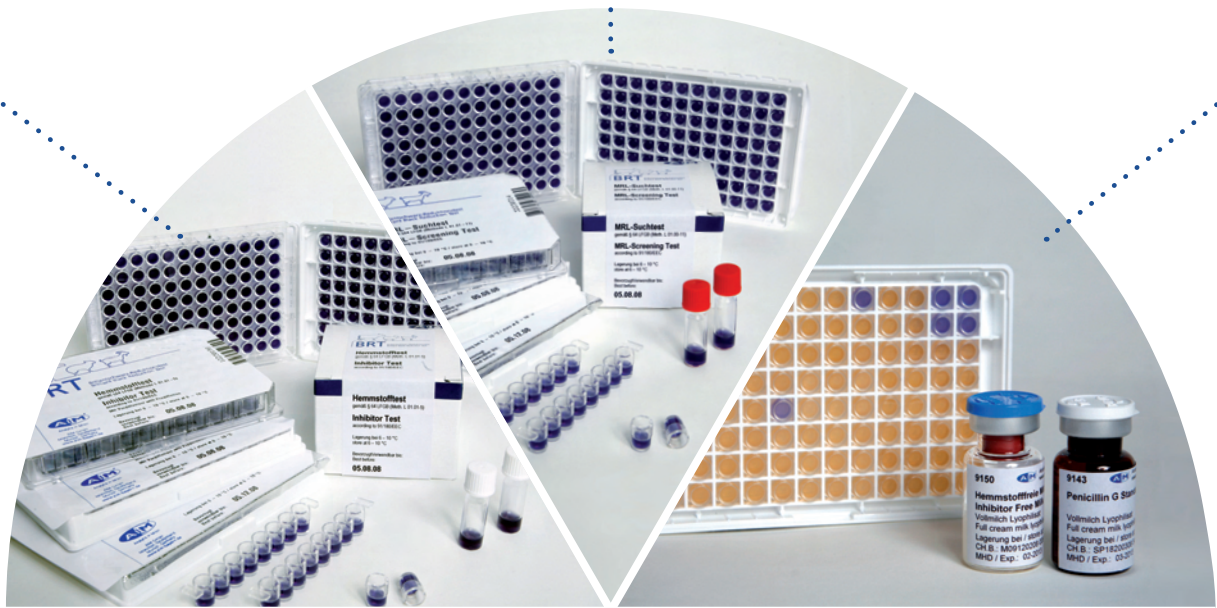
- | | |
|---|---|
| <p>1973 Production of test material for inhibitor tests in the department for inhibitor test systems of Landesvereinigung der Bayerischen Milchwirtschaft e.V.</p> | <p>2002 Milchwirtschaftlicher Verein Baden-Württemberg e.V. is admitted as a new shareholder of the company</p> |
| <p>1997 Foundation of Analytik in Milch Produktions- und Vertriebs-GmbH (AiM GmbH) by the two companies Landesvereinigung der Bayerischen Milchwirtschaft e.V. and Milchprüfring Bayern e.V.</p> | <p>2007 10th anniversary of AiM GmbH – the annual turnover has doubled since the company was founded</p> |
| | <p>2008 Optimisation of the Brilliant Black Reduction Test (BRT) as a combined test system for cows' sheep's and goats' milk</p> |



BRT Inhibitor Test

BRT MRL-Screening Test

Positive and Negative Standards



Inhibitor Ring Test

Consultancy and Training

Customer Service

Detection of inhibitors in milk

– Our products for inspection associations and dairies

Microbiological inhibitor test systems are the most generally accepted method throughout the world for the detection of inhibitors or residuals of anti-infectives. Microbiological inhibitor tests are especially suited for routine inspections on account of their low cost, easy technical execution, relatively broad detection range and short test time (e.g. 2-3 hours for the most widespread test bacterium, *Geobacillus stearothermophilus* var. *calidolactis* C953).

Our test systems are ideal for examining raw milk and heat-treated milk. They can be used for cows' milk, sheep's milk and goats' milk. The examination of dairy products and preserved samples is also possible if special instructions are complied with.

Our **BRT Inhibitor Test** is produced according to § 64 LFGB and to Commission Decision 91/180/EEC respectively. Thus it complies with the statutory guidelines for detecting inhibitors. This test was developed especially for the detection of inhibitors in milk, and what sets it apart is its particularly high sensitivity to betalactam antibiotic residues. The maximum residue limits (MRLs) laid down by the EU for betalactam antibiotics are reliably detected by the BRT Inhibitor Test; other antibiotics and sulphonamides present are also detected. The test is particularly designed to meet the demands of milk quality regulation in Germany. It is used successfully by Milchprüfing Bayern e.V., Milchprüfing Baden-Württemberg e.V. and other Federal States and also in other countries in quality evaluation and payment for tanker milk.

Our **BRT MRL-Screening Test** is also produced according to § 64 LFGB and Commission Decision 91/180/EEC respectively. It is a modified BRT which is set apart by its increased sensitivity towards certain antibiotics and sulphonamides. Besides the statutory maximums (MRLs) for betalactam antibiotics, the test also encompasses substances from the sulphonamide, macrolide and aminoglycoside groups to MRL level. Other substance groups are also detected with greater sensitivity than in the BRT Inhibitor Test. The BRT MRL-Screening Test is particularly useful for quality assurance as well as for the examination of milk used in cheese-making and milk for the production of fermented dairy products.

Naturally, for AiM GmbH the manufacture and sale of inhibitor test systems also means offering essential secondary products, such as certified **Positive and Negative Standards** for the imperative quality control. On the one hand, these certified standards give users clear evidence that the system is functioning properly. On the other hand, the end point of the incubation is clearly determined by the complete decolouration of the negative control. Various antibiotic agents are available as certified control standards in lyophilized form, characterized by simple handling and a long shelf life. These are also available in the practical Control-Standard-Set.

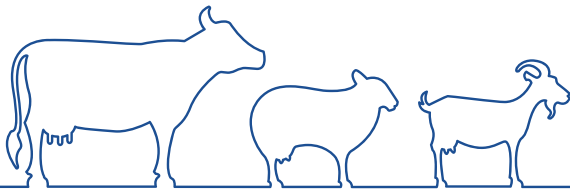
In 2008, we brought out an **Inhibitor Ring Test** for the first time and successfully carried it out on 60 participants. Taking part allows an independent, neutral examination of the inhibitor test within their own laboratories and is confirmed with the issue of a certificate. This proves compliance with the requirements of inhibitor testing, e.g. for audits. The ring test is offered once a year, we can provide more detailed information on request.

As well as the production and sale of inhibitor test systems, our key expertise lies in providing comprehensive **Consultancy and Training**. Our trained specialist personnel can advise by telephone on all aspects of testing. We can provide tailored internal training on any aspect of inhibitor analysis. We have had an extremely positive reaction to these courses, which confirms the increased efficiency of inhibitor testing.

In order to provide quick, flexible **Customer Service**, we have set up a permanent ordering system. All you need to do is placing a one-off order and this guarantees that the right volumes of products are delivered to you at regular intervals. The subscription can be amended at any time (increase or decrease in volumes, cancellation). This service is free of charge. We are happy to accept individual orders by telephone, fax or e-mail.

We can supply customers in the Bavaria area directly, and in all other Federal states we work in cooperation with our established sales partner Chr. Hansen GmbH.

An up-to-date overview of our international sales partners can be found on our home page: www.aimbavaria.com



Conscious perception of responsibility

– Our products for milk producers

The farm set for beginners and the milk producer test set is specially tailored to the requirements of milk producers and dairies wanting to assist their suppliers by carrying out inhibitor testing on their own premises. Quick and simple self-testing.

As a result of the new EU food hygiene regulations, milk producers, as food companies, are now also subject to quality assurance obligations. They are fully responsible for their products in terms of product liability and preventive consumer protection.

With the farm set for beginners from AiM GmbH milk producers can carry out the mandatory inhibitor test themselves on the farm at any time. Everything they need to carry out the test is contained in a handy case. Farmers can now test milk from treated cows after the withdrawal time has elapsed as well as milk to be delivered before it is collected by the bulk tanker safely and reliably to ensure that it is free of inhibitors.

Once the test tubes have been used up, the milk producer test set can be reordered at any time. It is available in two sizes containing 25 or 100 BRT test tubes and a matching number of disposable pipettes and milk that is free of inhibitors (negative control).

- fast
- unambiguous
- reliable

